

# **Digital Marketing – WEB ANALYTICS**

#### Introduction

## What is Web Analytics?

- Web Analytics Tools
- Review Web metrics

#### **Analytic Methods and tools**

- Cookies
- Geotargeting
- Mobile Phone Tracking
- Geotagging
- Content analytics tools
- Customer analytics tools
- Usability (UX) analytics tools
- A/B and multivariate testing tools
- Social media analytics tools
- SEO analytics tools
- General enterprise analytics tools
- Open source web analytics tools
- Product analytics tools

#### **Traffic Sources**

- Direct traffic
- Referral traffic
- Organic traffic
- Paid traffic
- Social Media traffic
- Email or Campaign traffic

#### **Google Analytics**

- Audience Analysis
- Acquisition Analysis



- Behavior Analysis
- Conversion Analysis

### **Goals & Ecommerce**

**Actionable Insights** 

**Generating Leads and traffic** 

# **Social Media Analytics**

- Product development
- Customer experience
- Competitive Analysis
- Operational efficiency

# **Social CRM & Analytics**